



May 9, 2023

Ms. Sara Bollinger, Town Councilor  
Town of Manlius  
301 Brooklea Drive  
Fayetteville, New York 13066

RE: Replacement of Oil Water Separator at Highway Garage  
Town of Manlius  
Post-Bid Analysis  
MJ Project 1456.05

Dear Ms. Bollinger,

M.J. Engineering and Land Surveying, P.C. (MJ) has reviewed the bids received on April 20, 2023, for the above referenced project. One (1) competitive bid was submitted. MJ has performed an evaluation of the bid provided by the apparent low bidder, Casinella Excavating, LLC. of Jamesville, NY. Casinella Excavating provided a bid in the amount of \$183,500 (including field order allowance) for the work which includes the replacement of the existing oil water separator, pipe installation, asphalt paving, and site restoration at the Town Highway Garage.

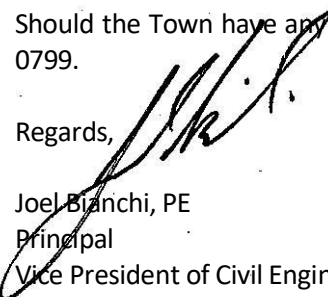
To evaluate the bid's acceptability, we compared the value to the final construction estimate of \$123,000. The apparent low bidder is approximately 39% higher than the construction estimate. This discrepancy is likely attributed to the current unpredictable bid environment with continual supply chain and labor shortages, and increased material costs. MJ spoke to Casinella Excavating to confirm that they are comfortable with the work of the contract and that they do not have any concerns with completing the work of the contract for the amount in which they bid.

MJ Engineering reviewed the list of projects provided by Casinella Excavating. The list contains projects of similar size, type and complexity to this project and demonstrates that the low bidder meets the project specific experience requirements. We contacted three project references to verify their prior or current experience with Casinella Excavating, all of which provided positive feedback.

The low bidder has a satisfactory history of overall performance, including quality of work and adherence to project schedule. Additionally, the low bidder has no history of default on any work. Therefore, based on our review and investigation, MJ finds Casinella Excavating to be a responsible and responsive bidder and MJ recommends awarding the Replacement of Oil Water Separator at Highway Garage Project to Casinella Excavating, Inc. in the amount of \$183,500, assuming the Town still has adequate budget to move forward with the project.

Should the Town have any questions regarding the above, please do not hesitate to contact this office at 518-371-0799.

Regards,

  
Joel Bianchi, PE  
Principal  
Vice President of Civil Engineering

Cc: Rob Cushing  
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